



## **Services Price List**

### **Business benchmarking** **(against the top 20% of businesses)**

Category of service	\$ +GST
<b>Profit transformation program (Monthly benchmarking and advisory implementation – minimum 12 month contract)</b>	
<ul style="list-style-type: none"> <li>• Monthly KPI benchmarking and trend analysis</li> <li>• Monthly improvement sessions (in person or online)</li> <li>• Full implementation support for improvement strategies</li> <li>• Accountability and progress tracking</li> <li>• Unlimited phone and email support between meetings</li> </ul>	
	<b>Per Month</b>
Small business (up to \$200,000 turnover)	\$600
Medium business (\$200,001 to \$500,000 turnover)	\$1,000
Large business (\$500,001 to \$1,500,000 turnover)	\$1,600
Large business (\$1,500,001 to \$3,000,000 turnover)	\$2,400
Large business (\$3,000,001 or more turnover)	\$4,000
<b>Performance growth program (Quarterly benchmarking - minimum 12 months)</b>	
<ul style="list-style-type: none"> <li>• Updated KPI benchmarking every quarter</li> <li>• Quarterly business benchmarking report and variance analysis</li> <li>• 60-90 minute quarterly strategy meetings</li> <li>• Tracking of progress towards top 20% performance</li> <li>• Accountability on agreed actions between meetings</li> </ul>	
	<b>Per Quarter</b>
Small business (up to \$200,000 turnover)	\$1,000 - \$1,500
Medium business (\$200,001 to \$500,000 turnover)	\$2,000
Large business (\$500,001 to \$1,500,000 turnover)	\$2,500
Large business (\$1,500,001 to \$3,000,000 turnover)	\$3,000
Large business (\$3,000,001 or more turnover)	\$5,000

Category of service	\$ +GST
<b>Top 20% strategic performance review (Annual benchmarking review and 12-month plan)</b>	
<ul style="list-style-type: none"> <li>• 12-month performance review against the top 20%</li> <li>• Updated business benchmarking report</li> <li>• Strategic workshop to review progress and set goals</li> <li>• 12-month action plan for growth and improvement</li> <li>• Identification of high-priority strategies for the year ahead</li> </ul>	
Small business (up to \$200,000 turnover)	\$1,000 - \$1,500
Medium business (\$200,001 to \$500,000 turnover)	\$2,000
Large business (\$500,001 to \$1,500,000 turnover)	\$2,500
Large business (\$1,500,001 to \$3,000,000 turnover)	\$3,000
Large business (\$3,000,001 or more turnover)	\$5,000
<b>Top 20% performance diagnostic (Initial benchmarking assessment – one-off)</b>	
<ul style="list-style-type: none"> <li>• First-time benchmarking of the business against the top 20% KPIs.</li> <li>• Full data gathering and KPI analysis</li> <li>• Comprehensive business benchmarking report</li> <li>• 60-90 minute results meeting and action plan</li> <li>• Action plan to address performance gaps.</li> </ul>	
Small business (up to \$200,000 turnover)	\$1,000 - \$1,500
Medium business (\$200,001 to \$500,000 turnover)	\$2,000
Large business (\$500,001 to \$1,500,000 turnover)	\$2,500
Large business (\$1,500,001 to \$3,000,000 turnover)	\$3,000
Large business (\$3,000,001 or more turnover)	\$5,000
<b>Top 20% industry insights report (complimentary)</b>	
<ul style="list-style-type: none"> <li>• Professionally presented fact sheet of the top 20% industry KPIs.</li> <li>• Definitions of key performance measures.</li> <li>• 3-5 quick win improvement ideas.</li> <li>• Can be used with current clients or prospects to start the advisory conversation.</li> </ul>	
Complimentary (Free)	